

FIG. 1

1a COMMODITY SALES SYSTEM

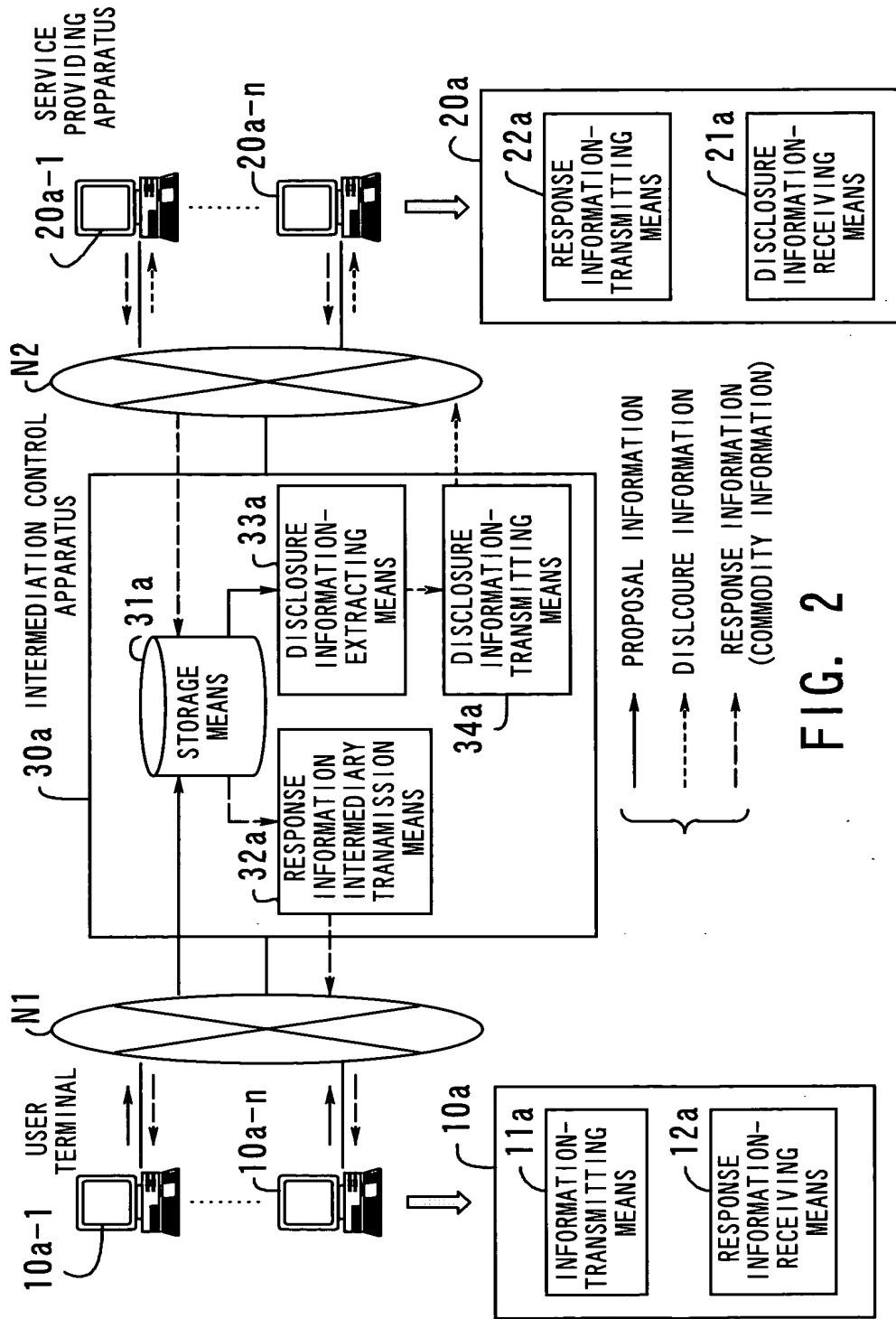


FIG. 2

110 PERSONAL DATA ENTRY SCREEN

111 PERSONAL DATA		
111a	USER ID	
111b	PERSONAL NAME	1 D 0 0 0 0 0 3
111c	AGE	FUJI TARO
111d	SEX	38
111e	OCCUPATION	MALE
111f	LENGTH OF SERVICE	PUBLIC OFFICIAL
111g	ANNUAL INCOME	20 YEARS
111h	WIFE OR HUSBAND	8 MILLION YEN
	NUMBER OF CHILDREN	EXISTS
	NUMBER OF CHILDREN	1
	AGE OF CHILD	
	NUMBER OF DEPENDENTS OTHER THAN ABOVE	14
111i	CURRENTLY INSURED	1
111j	E-MAIL ADDRESS	FAMILY PERSONNEL ACCIDENT <input type="checkbox"/> MEDICAL <input checked="" type="checkbox"/> ... taro@hoken.mail.ne.jp
112	REGISTRATION	

FIG. 3

120 ESTIMATE REQUEST DATA ENTRY SCREEN

121 ESTIMATE REQUEST DATA	
USER ID	1 D 0 0 0 0 3
PERSONAL NAME	FUJI TARO
REQUESTED INSURANCE	FAMILY PERSONAL ACCIDENT <input checked="" type="checkbox"/> MEDICAL <input type="checkbox"/> ...
121a	INSURED HOSPITAL EXPENSE ¥4000/DAY OR MORE
121b	INSURED OUTPATIENT EXPENSE ¥2500/DAY OR MORE
OTHER DESIRED CONDITIONS	
SAVING TYPE DESIRED	
122	
REGISTRATION	

FIG. 4

FIGURE 5

T1 DISCLOSURE INFORMATION EXTRACTION

KIND OF INSURANCE	DISCLOSURE INFORMATION
NURSING CARE EXPENSES INSURANCE	OCCUPATION FAMILY MAKE-UP (INCLUDING AGE, CONDITION OF DISEASE)
	AGE
SAVINGS-TYPE INSURANCE	OCCUPATION LENGTH OF SERVICE
	ANNUAL INCOME
	FAMILY MAKE-UP
	AGE
LIFE INSURANCE	OCCUPATION ANNUAL INCOME
	FAMILY MAKE-UP

FIG. 5

210 PROPOSAL REQUEST RETRIEVAL SCREEN

211 INSURANCE TYPE
SELECTION

INSURANCE TYPE SELECTION

212 ANNUAL INCOME

600万~

213 REGISTRATION DATA DESIGNATION

JANUARY 2000 OR LATER

215 SEARCH

214 REGISTERED REQUEST LIST

REGISTRATION DATE	INSURANCE TYPE	ANNUAL INCOME	DETAILS OF INSURANCE
2000/01/22	MEDICAL SECURITY INSURANCE	6 MILLION	GROUP-TYPE WITH FAMILY RIDER
2000/01/23	MEDICAL SECURITY INSURANCE	8 MILLION	WITH ADVANCED SPECIAL CONTRACT
...

216 DETAIL DISPLAY

FIG. 6

TOOTTO" DATA BASE

130 PRODUCT PROPOSAL RETRIEVAL SCREEN

131 REGISTRATION LIST

REGISTRATION DATE	INSURANCE TYPE	DETAILS OF INSURANCE
2000/01/23	MEDICAL SECURITY INSURANCE	GROUP-TYPE WITH FAMILY RISER

132 INTRODUCTION LIST

133 SELECTION

DATE OF INTRODUCTION	INSURANCE COMPANY NAME	TITLE
2000/01/25	NEW JAPAN INSURANCE CO. LTD	PLEASE BE ADVISED.
2000/01/26	ABC MARINE FIRE INSURANCE	PLEASE BE ADVISED OF YOUR DESIRED PRODUCT
2000/01/27	WHITE INSURANCE CO. LTD	DEAR CUSTOMER.

134 DETAIL DISPLAY
BUTTON

FIG. 7

140 INSURANCE PRODUCT ADVICE SCREEN

141 CUSTOMER 1D000003	142 CUSTOMER REGISTRATION NUMBER 00000002	143 TITLE PLEASE BE ADVISED.
144 DETAILS OF INTRODUCTION		

Dear Customer,

We read details of your request.
We have an insurance product plan
which we wish to advise you by all means.
So, we attach hereto a file of a literature of
an insurance product, for your reference.
Please consult the literature to decide your insurance.

Sincerely yours,

Mr. Ohi, Business Department
New Japan Insurance Co. LTD

TEL:03-XXX-0001 email:oi@nihonhoken.co.jp

145 ATTACHED FILE

Literature for your reference

146  INTRODUCTION
REGISTRATION

FIG. 8

T05T0 "DRAFTS&E0

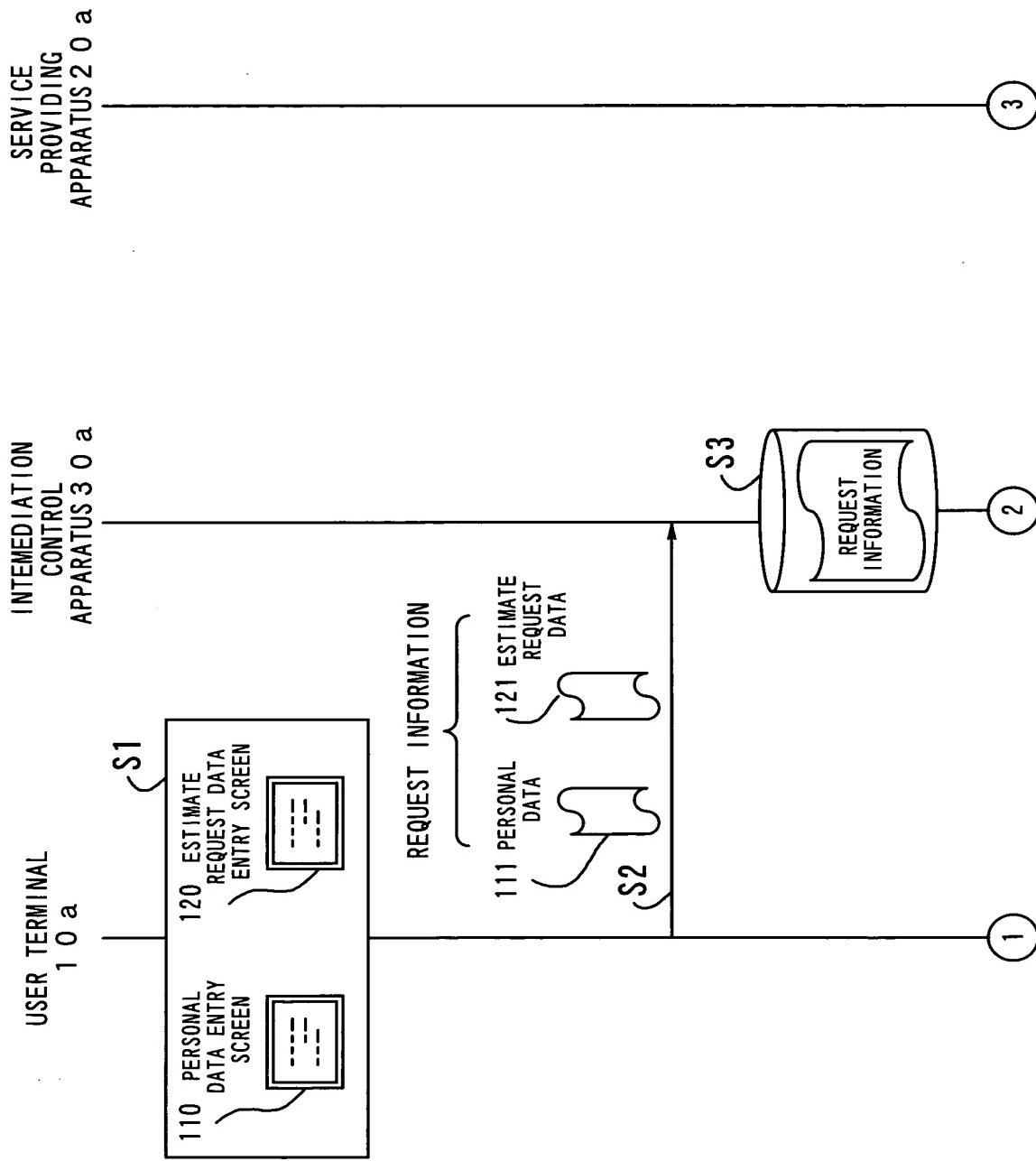


FIG. 9

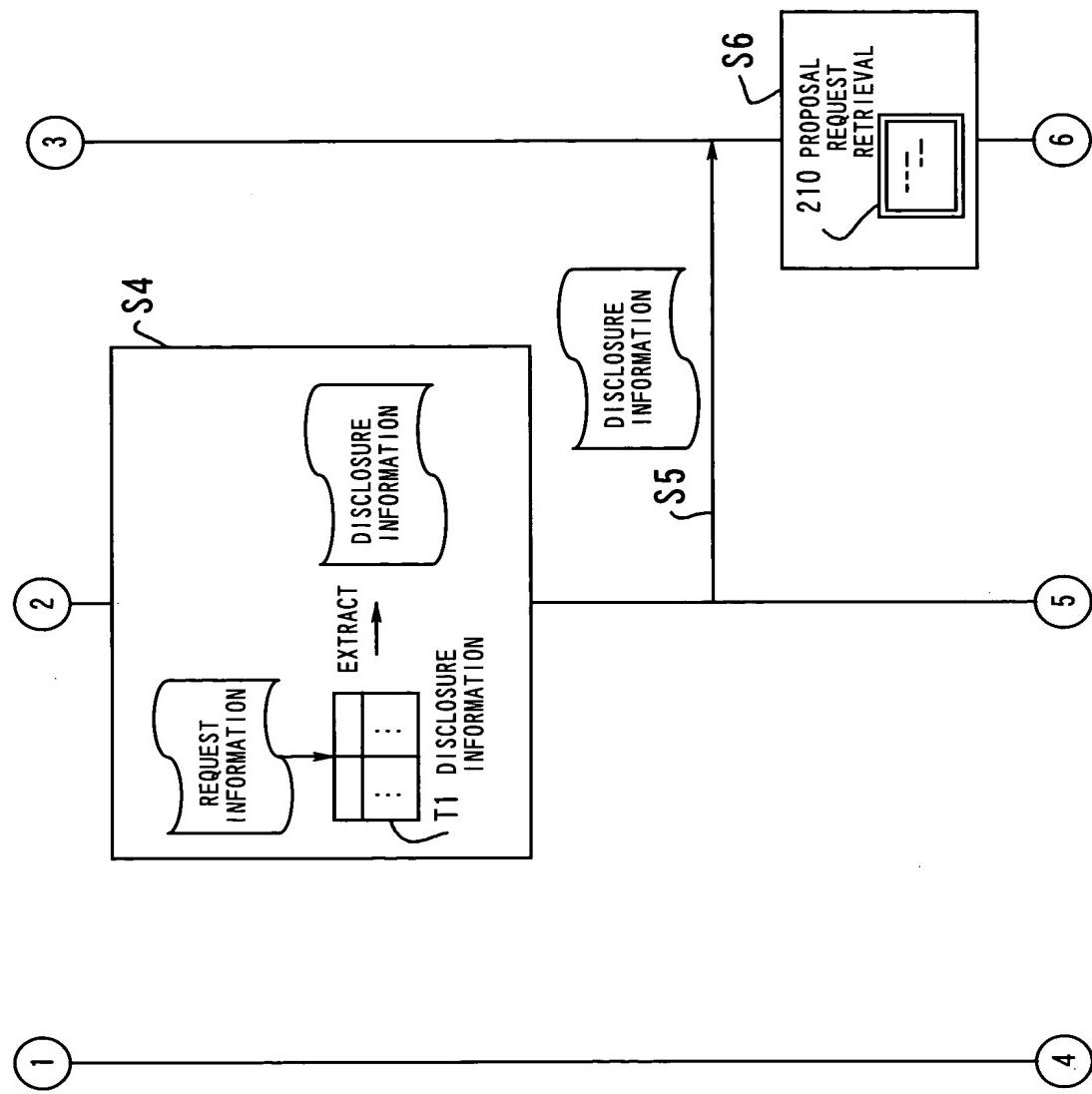


FIG. 10

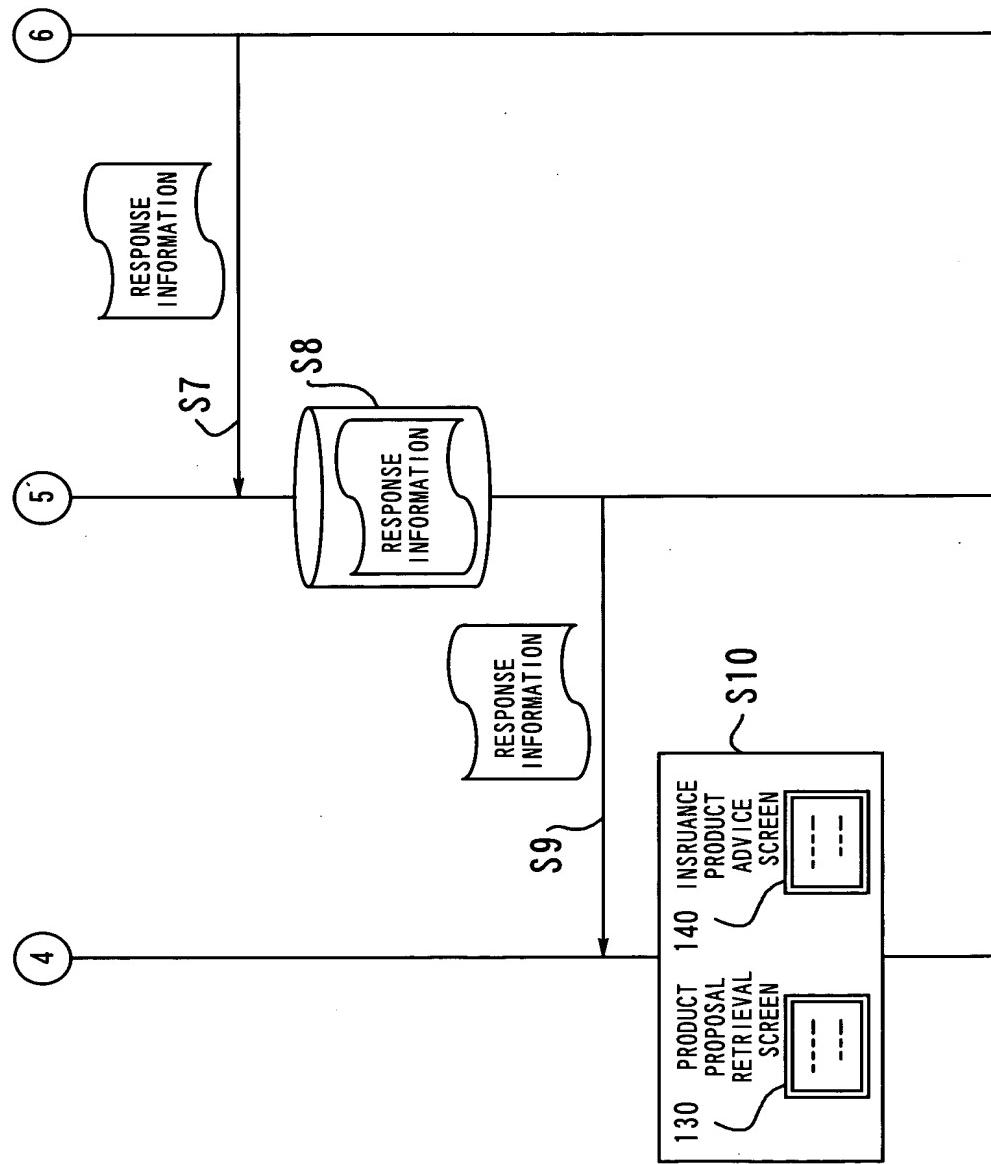


FIG. 11